

Balmain Sailing Club Management Committee Meeting 630 pm 12-December 2019 BSC, Birchgrove.

Type of meeting	Management
Secretary	Minute taking: Colin Grove

Attendees: Campbell Reid (CR) Alan Gregory (AG) Conrad Johnson (CJ) Kathryn Underhill (KH) Colin Grove (CR)

Apologies: Mike West (MW) Ed Tacey (ET) Ray Miller (RM)

Others: David Stenhouse BSC Manager

Management

CR advised that he had arranged a discussion with David Edward's Sailing Australia (SA) to discuss among other things the current outstanding membership fees owed by BSC to SA and the reasons why the BSC Committee was considering resigning from SA, and generally to have SA explain the benefits of BSC continuing as a member SA and a justification by them of the level of fees BSC pays compared to other similar and larger clubs and full details of the insurance coverage BSC receives under the annual fee structure. SA have agreed to address the next BSC meeting on 12 February 2020.

BSC Manager Dave Stenhouse provided both a verbal and written report, a summary of the report is set out below:

There are currently 180 financial members of the club, which is down by roughly 15 members (\$5k) compared to last year. A reminder will be sent to all members, non-financial members should note that if they are not financial, they are not covered by the BSC Insurance Policy.

Income from race fees are at record levels (almost \$30k this year compared to \$23k the previous year [including GST]). Race expenses are slightly higher compared to the previous year due to the decision made earlier in the year to spend more on prizes. Profits from membership and race fees have been notably higher due to the fact that we have not paid Australian Sailing (AS) fees this year [and last].

The Sailing School is now generating a profit thanks to the efforts of Alan Gregory in overseeing its operations and thanks goes to both Alan and Lindsay Fletcher for voluntarily instructing classes. One series of classes is being run on Lasers that has one instructor and one student. This will result in a loss and it is noted that we need a minimum 60% participation for any course to commence.

Bar Sales and profits are almost like-for-like with last year's record takings. Food Sales have returned to profit, representing a \$5k turnaround on last years' year-to-date result, functions profits are at \$5k for the year, which for the most part a result of the Vivid Cruises held in May/June. It is planned to repeat the Vivid cruises in 2020 as well as add an Australia Day Cruise to compliment the BBQ on the deck. Also, a Melbourne Cup lunch is being considered for November 2020.

Hall hires have been constant and we are tracking to receive over \$20k this financial year, consistent with last year, constant improvements to our offerings in response to feedback from hires are being actively implemented. We have received approximately \$1,800.00 from the 'keep the tenders afloat' donations option when people renew their club membership. In addition, we have received close to \$40k from members made via the Australian Sports Foundation for deck repairs.

In respect of the Twilight Raffles it has been difficult trying to fill Liesl's boots from two years ago when she raised over \$2k without assistance. We are at \$2k now and consideration is being given to nominating one or two crews each week from competing boats to sell the tickets in order to spread the work load and increase the takings.

<p>Racing has seen good participation from yachts for the weekend and twilight sailing. The dinghy fleet has been strong on Twilights, but disappointing on Sundays with 2 or 3 competitors. The last Spring Series Race is on Sunday the 15th of December and the final Twilight Series race is on Friday the 20th of December a Twilight Christmas Party 'will be held on Friday the 20th of December 19. The West Harbour Summer Series commences on Sunday the 19th of January 2020 and the Twilight Series resumes on 10 January 2020.</p> <p>David Stenhouse has advised that he will be taking leave from the club commencing on Monday 23 December and returning on Monday 6 January 2020. David wished to thank club members for the support he has received during the year, the committee thanked him for his excellent work over the past year.</p>		
Sailing, NIL		
IT Systems. Nil		
<p>Finances</p> <p>Treasure ER provided the following financial update and key points re cash flow and expenditure. \$103 k at bank., \$55k could be utilised for infrastructure spend now, and a further \$30k assuming ongoing trading conditions continue around April May 2020 This would allow us to meet current operating commitments and repay member debentures in July as Treasurer ER would be comfortable committing \$85 k between now and July on deck or other infrastructure work.</p>		
<p>Sailing School</p> <p>The engagement contract with Dana Tavner to run the sailing school will be signed by AG in the next week. Enquires for the courses have been a little slow due mainly to the usual impact of the Xmas season</p>		
Regatta nil		
<p>Infrastructure:</p> <p>CR advised that he has spoken with Harbour Constructions to seek an assessment of how much it would cost to remove the sloping ramp, slipway and stepped down deck asap due to their rapid deterioration.</p> <p>CJ and CR are liaising with various authorities to understand more fully the approval process for any new pontoon extensions. It is hoped that a draft concept plan will be available for discussion in the near future,</p>		
<p>General Business</p> <p>CG advised that the Hopetoun Quays Community Association will at their cost be replacing the exiting lift and installing a new one commencing mid-March to the end of May 2020, during that time no alternative access will be available to get to the public wharf other than by the existing steps.</p>		

The BSC committee meets on the first Wednesday of each month to discuss and agree actions on general club matters. If members would like to attend, or have an item they'd like raised at the meeting, please email secretary@balmainsailingclub.com at least a week before. A question or concern may be dealt with before the meeting, if not, it can be added to the agenda if time permits, or to the following month if the current agenda is already full. All members are welcome to read the committee meeting minutes. These are posted on the notice board in the club house usually on the next race day, following a meeting.

Next meeting agreed for 12 February 6.30pm – BSC

