

# 2024-25 Balmain Sailing Club Management Committee Meeting Minutes.

**Date and time of Meeting:** Wednesday 14 August 2024 630 pm

**Location :** Balmain Sailing Club:

**Type of Meeting :** Management Committee.

**Attendees:** Campbell Reid (CR), Chris Price ( CP) Joost Bekker (JB )Geoff Watkins (GW), Sharon Harvey (SH), Louise Blair (LB) Colin Grove ( CG) David Stenhouse(DH)

**Apologies:** Ray Miller (RM)

**Secretary/Minutes:** Colin Grove

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- The meeting commenced at 6.30 pm
- The minutes of the BSC Management Committee Meetings of 17 July 2024 were approved without amendment.

## **ACTION ITEMS ARISING FROM THE PREVIOUS MEETING:**

- CR welcomed the new Treasurer Joost Bekker and Director Louise Blair .
- CG Advised that the Circular Motion seeking committee approval to sell the damaged red RIB was approved and the RIB was sold for \$3,500 .

CG provided an update on the wall that is leaning over near the entrance to the sailing school. He advised that he has been working closely with the Inner West Council and the adjoining owner on identifying the most practical and economical ways in which to address the problems.

Council has advised that they were committed to providing a solution for the problem and to date they had removed 3 trees the roots of which were creating instability to the area directly behind the wall. they also cut down dead branches from a large gum tree and removed the frangipanni branch at the entrance to the path from River Street.

The Committee expressed its appreciation for the work that Council was undertaking and thanked CG for the lead he was taking in working with Council.

- CR and CG provided details of a salary package to be discussed with the club manager , the committee noted the details and authorised the package to be discussed with DS .

## MATTERS FOR DISCUSSION AND DECISION :

- CR discussed the recommendations that had been set out in the 2023 / 2024 Annual Report in r section (page15) headed "**Course Setting for 2024 and Beyond**". The committee approved the following directors to have responsibility for various areas.
  - **Sailing School:**  
Chris Price and Ray Miller to work with club manager.
  - **Regatta:**  
Geoff Watkins and Louise Blair to work with the club manager and other directors in the plans for the Regatta.
  - **Venue and hall hire .**  
Sharron Harvey to work with the club manager .
  - **Membership and retention of members:**  
*Joost Bekker Ray Miller and Colin Grove*
- Purchase of sails for Magic 25's**
- DS Recommended that the committee to consider purchasing a new mainsail (or sails) for the Magic 25s. The committee asked DS to provide further details to be discussed with CP and JB and then the committee.

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## Club Managers Report 14 August 2024

- *Membership:*

*We currently have 178 financial members [excludes 'temporary members'].*

### *Racing*

*Since the July Committee meeting, we have conducted racing on 9 separate days.*

*Series 3 of the 2023-24 Friday Afternoon Series concluded on the 26<sup>th</sup> of July. It was a successful series with 10 regular competing yachts.*

*The Dinghies Winter Series saw 16 competitors participate in the trial to have racing on the alternate Sundays to the keelboats. My recommendation is to utilise the infrastructure that exists when the keelboats and dinghies race on the same day.*

*The West Harbour Winter Series had 50 entrants competing in four divisions and 6 races (there were 7 races were scheduled, however one race was cancelled due to strong winds) concluded on Sunday the 11<sup>th</sup> of August.*

*The 2024-2025 Season entry system has been set up and we can now take entries for all the forthcoming season for yachts, dinghies, and the Balmain Regatta.*

*Corresponding with the above, all the Sailing Instructions, course maps and 'Addendums' for the BSC and the combined 'West Harbour' Series', have been updated and posted to our website.*

*We need to set dates for Equipment Audits and for the annual Skippers Briefing.*

- *Revenue*

*Fees from membership & storage fees is \$67,380 versus \$35,790 for the same period last FY, thanks to the campaign to have people renew their fees sooner than later.*

*Bar sales are lower (~\$17,000) this year compared to last, (~\$23,000), however profits are almost identical. Costs are down, due to stocks being run down.*

*The post-race Friday dinners have not gone ahead this year, so associated bar sales are down, as are staffing costs.*

*Bar price increases have been implemented, with the price of a standard beer going from \$6 to \$7, and craft beers from \$8 to \$9. This increase will cover increased purchase prices and staffing. GW and JB are sourcing a new point of sale system (e.g. 'square'). staff are now being paid by EFT and have registered their Tax File Numbers.*

- *Food*

*As with bar sales, food sales are notably lower than last year, as are the associated profits, again because of not having post-race dinners on Friday evenings. We may recommence these dinners this series, subject to the enthusiasm of members.*

- *Sailing School*

*Currently there are no courses booked.*

*I believe that (1) we need an online / Facebook marketing campaign that I am confident will generate interest, and (2) we need to implement the course offerings as outlined in the future direction outcomes and (3), that a committee member, or club-member lead the sailing school.*

*The Magic 25s are due for antifouling. Woolwich Dock are booked out until March 2025, however if/when a slot appears, they will haul them out. I expected to be contacted at short notice. They usually do this free of charge.*

*Meanwhile I will engage with Bowline Marine to undertake hull cleaning.*

*I propose that we organise a working bee to give the boats a bit of a pre-season tidy up, remove old decals, install new ones, and replace any bits and pieces as required.*

- *Hall Hire*

*Bookings over the past 2 months have been few and far between, however we have approximately 10 bookings (birthdays and weddings) from now until the end of September. The YTD comparison is like-for-like.*

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## **FINANCE:**

- JB provide a verbal update on the current financial position; over the next month a draft budget will be provided to the enable the club to manage annual cash flow requirements.
  - See also Club Managers report above.
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## **INFRASTRUCTURE:**

- See report above re the wall.
  - Club member Simon Oliver who provided a very detailed review of the club's infrastructure in 2022 will be approached to ask if he could kindly update the report.
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## **SAILING SCHOOL:**

- See Club Mangers report above .
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## **SAILING**

- See Club Mangers report above.
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## **REGATTA:**

- CR presented a number of colour posters to be used for advertising the Regatta dates , he also advised that the work boat flotilla will participate again this year part as will the tugboats .
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## **RISK MANAGEMENT WORK HEALTH AND SAFETY (WHS):**

- Risk management plan, policy, incident plan & forms have all been reviewed with controls updated
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## **GENERAL BUSINESS AND CORREONDENCE: Nil**

- Following requests from several members a copy the Clubs Constitution will be placed on the club's website .
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**Meeting Closed** at 8pm

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**Next Meeting:** Prior to the AGM on 18 September 2024 **6-30 PM** in the Clubhouse

*The BSC committee usually meets once a month on a Wednesday evening at 6.30pm to discuss and agree actions in respect of general club matters. If members would like to attend or wish have an item raised at the meeting, please email [info@balmainsailingclub.com](mailto:info@balmainsailingclub.com) at least one week prior.*

*A question or concern may be dealt with before the meeting, if not, it can be added to the agenda if time permits, or to the following month if the current agenda is already full. All members are encouraged to access and read the Committee Meeting Minutes which are posted on the Clubs website .*