

# 2020/2021 Balmain Sailing Club Management Committee Minutes

18 November 2020 | 630 pm Meeting held BSC.

Type of meeting	Management Committee
Secretary	Minute taking Colin Grove

Attendees: Campbell Reid (CR) Alan Gregory (AG), Conrad Johnston (CJ), Mike West (MW) Chantelle Hodgson (CH) Colin Grove (CG)

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- The Meeting commenced 6-30 pm.
- Apologies were received from Ed Tacey, Ray Miller and David Stenhouse.
- The Minutes of the BSC Management Committee of 14 October 2020 were approved without amendment.

## Action items arising from previous minutes:

- CR advised that work commenced on 11 November 2020 to repair a number of the pylons and beams with fibreglass mesh. (See infrastructure section below) the Committee agreed to the budget of \$60k for deck repairs.
- CG confirmed that he had written to the RMS through its Property Managers CI and advised them of what steps the BSC is taking to monitor the use of the pontoons and wharf following the decisions made at the Management Committee meeting of 14 October 2020, however RMS continue to receive complaints and have again advised that they will not process and development application's whilst any breaches continue.
- The Committee discussed the matter and there was agreement that the Club was properly monitoring the use of the pontoons and believe that the continued complaints, are from one complainant, and are close to being considered as targeted harassment.
- We have asked RMS to request that the complainant meet with Club Officials if they wished to seriously discuss the nature of the complaints. The committee resolved to lodge the development applications as soon as possible.

## MANAGERS REPORT

- Income and profits from Membership & Storage, and Race Fees have increased by over 20% compared to last year and are approximately \$7k greater than the total of the previous financial year.
- With race and function cancellations during the lockdown, and a significantly smaller 2020 Balmain Regatta, Bar sales are now down by 36%, however profits are just 5% lower than for the same period last year.
- As with bar sales, food sales are considerably lower this year – however food profits are actually 20% higher compared to last year, in part due to Simon and Chantelle’s Friday evening meals during winter and due to more efficient operations. Income from Hall Hire has gone back to pre-renovation levels – which, under the circumstances (COVID) is positive.
- There are several small functions booked in the lead up to Christmas valued at over \$2K. Increases in revenue from membership and storage have gone a long way towards mitigating losses from Sponsorship, Bar, Hall Hire and Regatta.
- Excluding government support relating to COVID the club’s profits are approximately \$5k less than last year. Add the COVID related support through grants, ATO relief and job keeper (currently \$48k) brings us closer to the \$97k in terms of funding.
- In summary, currently this year’s Operating Profit is currently \$97k compared to ~\$30k last year. The club has approximately \$160k in the bank which includes approximately \$40k of loans from members We should also aim for more grants and donations via the Australian Sports Foundation.

### Regatta and Pubs Challenge series.

- The 2020 Balmain Regatta had 50 entrants, however just 33 showed up to race on the day due to poor weather. Regatta profits were, unsurprisingly, lower than in previous years. Unfortunately, as yet we have been unable to secure sponsorship from all of our previous sponsors. The committee resolved to seek new sponsors.

### FINANCES:

Please see attached P&L

### IT Systems

(Nil Report

## **Sailing:**

- Details of the Sail Pass procedures under Sailing Australia Rule 46 and the cost will be forwarded to members in the next month with the scheme due to be introduced from 1 January 21

### **• Sailing School**

- The Sailing School is up and running. We currently have 8 students 2 course have already been completed and more are scheduled.

## **Risk Management Work Health and Safety:**

- All members are to become familiar with the document and as well a copy has been placed on the website and all members strongly encouraged to read it and adhere to it at all times
- AG has also completed an Incident Management Plan which all members should be familiar with and a copy is to be kept in the clubhouse at all times and as well the race starters should have a permanent copy beside the starting desk.

## **Regatta**

\*See further information in the Club Managers Report section.

## **INFRASTRUCTURE:**

- David Stenhouse met with Michael Klompas the Clubs insurance broker and representatives from our insurer to discuss a claim for the loss in a storm of the dinghy launching facility. It is hoped that we will receive some insurance in relation to the claim.
- A working bee was organised in preparation for the commencement of repairs to the deck & pylons and a lot was achieved with thanks to several volunteers. Andy Duncan has now commenced work the cement pylons. Initially we were to have commenced repairs to 5 of 10 pylons (~\$11k) and our financial position was to be reviewed to determine if we could continue on with repairs to the next 5 pylons.
- As works commenced it became evident that the condition of the supporting timbers was worse than previously anticipated and that we need to continue with works to the second set of 5 pylons and order materials to replace the bearers, joists and decking.
- The total cost of preparing the workspace, repairing and reinforcing 10 cement pylons, replacing bearers, joists and timber decks with fiberglass bearers and mesh decking, inclusive of installation is unlikely to exceed \$60k which was approved by the committee on 18 November 2020
- This will complete more than 60% of the deck and sub-deck (pylons, supporting

materials, decks and labour) for the space from the clubhouse seaward to where the deck is supported by timber pylons

- The Committee has agreed to the budget of \$60k for deck repairs and replacement (as indicated above) so that we can complete the works as soon as possible and make the space safe and useable. It should be noted that the 'hands-on' approach to these works have resulted in a huge cost savings to the club.

**General Business/Correspondence:**

**Nil**

**Meeting Closed 8-pm**

*The BSC committee meets on the first Wednesday of each month to discuss and agree actions on general club matters. If members would like to attend, or have an item they'd like raised at the meeting, please email [secretary@bal mainsailingclub.com](mailto:secretary@bal mainsailingclub.com) at least a week before. A question or concern may be dealt with before the meeting, if not, it can be added to the agenda if time permits, or to the following month if the current agenda is already full. All members are welcome to read the committee meeting minutes. These are posted on the notice board in the club house usually on the next race day, following a meeting.*

**Next meeting: 630 PM BSC 16 December 2020**